

Commercial Value Added Products and Services



Products and Services offered



- LED lighting
- Smart building controls
- Monitoring & alerts
- Bill audits
- Smart thermostats
- Tariff analysis
- Energy insights
- Energy procurement

Operations



- 565 installations
- 899 audits completed
- 80 proposals monthly in FY19

Financials (USD)



- \$3.1M in customer savings
- \$1.5M claimed incentives
- 40%+ gross margins
- 2 year average payback
- Revenue pipeline growth from \$8M to \$55M in 12 months

Geography



- Installations across the USA, Canada, and Mexico
- In the United States, installations in 45 states

Environmental benefits

Customers have saved approximately 2,700,000 kWh annually, which is the equivalent of:



Greenhouse gas emissions from 430 passenger vehicles driven for one year.



CO₂ emissions from 226,104 gallons of gasoline consumed.



Carbon sequestered by 2,367 acres of US forests in one year.